
Section 1: 8-K (FORM 8-K)

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 22, 2019

OFG Bancorp

(Exact Name of Registrant as Specified in its Charter)

Commonwealth of Puerto Rico

(State or other Jurisdiction of Incorporation)

001-12647

(Commission File No.)

66-0538893

*(I.R.S. Employer
Identification No.)*

Oriental Center, 15th Floor
254 Muñoz Rivera Avenue
San Juan, Puerto Rico

(Address of Principal Executive Offices)

00918

(Zip Code)

Registrant's telephone number, including area code: (787) 771-6800

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition.

On July 22, 2019, OFG Bancorp (the "Company") announced the results for the quarter ended June 30, 2019. A copy of the Company's press release is attached as an exhibit to this report.

Item 9.01. Financial Statements and Exhibits.

(d) *Exhibits*

<u>Exhibit No.</u>	<u>Description of Document</u>
99	Press release by the Company dated July 22, 2019.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

OFG BANCORP

Date: July 22, 2019

By: /s/ Maritza Arizmendi
Maritza Arizmendi
Executive Vice President and Chief Financial Officer

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Section 2: EX-99 (EXHIBIT 99)

Exhibit 99



OFG Bancorp Reports 2Q19 Results

Highlights 2Q19 vs. 2Q18

- Net revenues increased 3.3% to \$99.2 million from \$96.0 million. Increased interest income from Originated Loans and Cash more than offset pay downs of Acquired Loans and lower Investment Securities balances.
- Earnings per diluted share of \$0.43 compared to \$0.35, a 22.9% increase. Book value per common share grew 4.2% to \$18.76. Tangible Book Value per common share expanded 6.7% to \$17.03.
- Loans increased 3.7% to \$4.47 billion, while core deposits rose 3.1% to \$4.56 billion. New loan origination of \$326.6 million included the continued success of our Oriental Bank's strategic targeting of small business customers.
- Net Interest Margin increased 14 basis points to 5.37%. Credit quality and the efficiency ratio improved. Return on Average Assets increased 25 basis points to 1.48%. Return on Average Tangible Common Equity expanded 112 basis points to 10.32%. Capital metrics continued at new multi-year highs.

Other 2Q19 Items

- OFG sold \$350 million in low-yielding mortgage backed securities (MBS) in May and reduced related high cost non-core funding. The sale resulted in a \$4.8 million gain and the reduction of \$191 million of repurchase agreements and \$63 million of brokered CDs.
- OFG decided to sell \$54 million unpaid principal balance of mostly distressed acquired residential mortgages. The sale is expected to close in 3Q19 as we take advantage of improving market conditions in Puerto Rico. This decision resulted in an \$8.8 million net increase in provision.
- Oriental Bank entered into an agreement with Scotiabank to acquire its Puerto Rico and US Virgin Islands operations, subject to usual closing conditions. During the quarter, \$1.0 million in related expenses were incurred.

Conference Call

A conference call to discuss OFG's 2Q19 results, outlook and related matters will be held today at 11:00 AM Eastern Time. Phone (888) 562-3356 or (973) 582-2700. Use conference ID 409-9685. The call can also be accessed live on OFG's website at www.ofgbancorp.com. A webcast replay will be available shortly thereafter.

CEO Comment

"We are extremely pleased with our second quarter results as OFG continues to deliver on all fronts," said José Rafael Fernández, President, Chief Executive Officer, and Vice Chairman of the Board.

"Our strategies are proving highly effective in capturing the positive economic shift taking place in Puerto Rico as OFG builds excellent momentum for growth now and into the future.

"Our levels of small business, auto and consumer loan production; core deposit growth, credit quality, and capital; and number of customers confirm the success of our Vive la Diferencia (Live the Difference) strategy.

"As a result, we generated a 23% increase in earnings per share on a more than 3% increase in net revenue, with return on assets, net interest margin, and efficiency ratios all at levels similar to top performing peer mainland banks.

"Looking ahead, Oriental will further consolidate its position as the premier retail bank on the island when the recently announced Scotiabank Puerto Rico and US Virgin Island acquisition is closed as we become the second largest in core deposits, branches, automated and interactive teller machines, and mortgage servicing in Puerto Rico, and the third largest bank in US Virgin Islands.

"Thanks to our entire team for their commitment and dedication, and to all our retail and commercial customers for their support and loyalty."

Income Statement

Unless otherwise noted, the following compares data for the second quarter 2019 to the second quarter 2018.

- Interest Income increased 7.1% or \$6.2 million to \$94.3 million as continued originated loan growth (+ 10.2%) and higher yield (+ 41 basis points) more than offset continued pay downs of acquired loans and the MBS sale. Interest income from originated loans increased \$10.3 million, more than offsetting declines of \$3.6 million from acquired loans and \$0.4 million from investment securities.
- Interest expense increased 26.4% or \$2.8 million to \$13.2 million. Core deposit costs increased \$2.0 million due to higher average balances excluding non-interest bearing deposits (+ 2.2%) and rate (21 basis points). Brokered deposit costs increased \$0.4 million due to lower average balances (- 12.4%) and higher rate (+ 64 basis points). Borrowing costs increased \$0.4 million due to higher rate (+ 37 basis points) on slightly lower average balances.
- Net Interest Margin, excluding cost recoveries, increased 17 basis points to 5.34% from 5.17%. The increase reflected higher yield on originated loans (+ 41 basis points) and cash balances (+ 70 basis points), plus a higher proportion of originated loans and cash in interest-earning assets (70.6% compared to 62.8%), partially offset by higher cost brokered CDs and borrowings.
- Total provision for Loan and Lease Losses increased 20.1% or \$3.0 million to \$17.7 million. Excluding the previously mentioned \$8.8 million provision primarily related to the transfer to held for sale of distressed acquired mortgages, 2Q19 provision declined \$5.8 million reflecting improved asset quality.

- Total Banking and Wealth Management Revenues declined 1.7% or \$0.3 million to \$18.1 million due to slightly lower banking service and mortgage banking revenues, partly offset by higher wealth management revenues.
- Total Non-Interest Expenses declined 1.6% or \$0.9 million to \$51.5 million, resulting in a 260 basis point improvement in the Efficiency Ratio to 51.89%. In addition to \$1.0 million in expenses related to the Scotiabank PR and USVI acquisition, 2Q19 included \$0.4 million in lower losses on sale of foreclosed real estate as general real estate market conditions in Puerto Rico continue to improve.
- Due to higher proportion of exempt income, the Effective Tax Rate was 32.1% compared to 32.4%.
- Dividends on Preferred Stock declined 53.0% to \$1.6 million from \$3.5 million due to the 4Q18 conversion of Series C Preferred to common.

Balance Sheet

Unless otherwise noted, the following compares data at June 30, 2019 to June 30, 2018.

- Total Loans increased 3.7% or \$158.6 million to \$4.47 billion as originated loans increased 8.5% or \$293.6 million and acquired loans declined 16.3% or \$139.5 million. Compared to March 31, 2019, total loans increased 1.7% or \$73.1 million with originated loans up 2.5% or \$92.9 million and acquired loans down 3.6% or \$26.7 million.
- 2Q19 Loan Production totaled \$326.6 million compared to \$432.1 million in the year-ago quarter and \$276.4 million in the previous quarter. Auto and consumer lending remained high at \$136.3 million and \$47.7 million, respectively, while residential mortgage lending totaled \$22.2 million. Commercial lending at \$64.1 million reflected continued growth of small business customers, while OFG USA added another \$56.4 million in commercial lending.
- Cash and Cash Equivalents increased 79.0% or \$299.1 million to \$677.4 million. Compared to March 31, 2019, cash increased 33.1% or \$168.4 million. Total Investments declined 35.7% or \$482.4 million to \$870.7 million. Compared to March 31, 2019, investments declined 30.5% or \$382.0 million. The increase in cash and decrease in investments reflect the MBS sale.
- Customer Deposits (excluding brokered) increased 3.1% or \$138.0 million to \$4.56 billion. Compared to March 31, 2019, deposits increased 2.5% or \$110.9 million. The increases reflect stepped up efforts to build a larger retail funding base.
- Borrowings declined 35.4% or \$195.4 million to \$356.8 million. Compared to March 31, 2019, borrowings declined 35.0% or \$192.2 million. Brokered deposits declined 15.8% or \$73.0 million to \$388.4 million. Compared to March 31, 2019, brokered deposits declined 13.9% or \$62.8 million. The declines reflect the cancellation of brokered CDs and repayment of repurchase agreements.
- Total stockholders' equity increased 9.1% or \$87.1 million to \$1.04 billion. Compared to March 31, 2019, equity increased 2.3% or \$23.7 million. The increases reflect growth of retained earnings and legal surplus and reduced other comprehensive loss.

Credit Quality

Unless otherwise noted, the following compares data on the originated loan portfolio at June 30, 2019 to June 30, 2018.

Credit quality improved. Non-performing loan rate at 2.94% fell 69 basis points. Allowance for loan losses declined 4.5% to \$89.9 million. As a percentage of loans, the allowance at 2.35% fell 31 basis points. Early and total delinquency rates, at 3.51% and 6.07% were up 44 and 12 basis points, respectively. Net Charge-Offs declined 18.7% to \$12.6 million. As a percentage of loans, the net charge off rate at 1.32% fell 47 basis points.

Capital Position

Capital continued to be significantly above regulatory requirements for a well-capitalized institution. June 30, 2019 ratios improved across the board. Leverage at 15.20% increased 128 basis points year over year and 56 basis points from March 31, 2019, Common Equity Tier 1 at 17.48% increased 334 and 39 bps, Tier 1 Risk-based at 19.87% increased 149 and 38 bps, Total Risk-based Capital at 21.14% increased 147 and 37 bps, and Tangible Common Equity at 13.71% increased 276 and 66 bps.

Financial Supplement & Conference Call Presentation

OFG's Financial Supplement, with full financial tables for the quarter ended June 30, 2019, and its 2Q19 Conference Call Presentation, can be found on the Webcasts, Presentations & Other Files page, on OFG's Investor Relations website at www.ofgbancorp.com.

Non-GAAP Financial Measures

In addition to our financial information presented in accordance with GAAP, management uses certain "non-GAAP financial measures" within the meaning of the SEC Regulation G, to clarify and enhance understanding of past performance and prospects for the future. See Tables 9-1 and 9-2 in OFG's above-mentioned Financial Supplement for reconciliation of GAAP to non-GAAP Measures and Calculations.

Forward Looking Statements

The information included in this document contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on management's current expectations and involve certain risks and uncertainties that may cause actual results to differ materially from those expressed in the forward-looking statements.

Factors that might cause such a difference include, but are not limited to (i) the rate of growth in the economy and employment levels, as well as general business and economic conditions; (ii) changes in interest rates, as well as the magnitude of such changes; (iii) changes to the financial condition of the government of Puerto Rico; (iv) amendments to the fiscal plan approved by the Financial Oversight and Management Board of Puerto Rico; (v) determinations in the court-supervised debt-restructuring process under Title III of PROMESA for the Puerto Rico government and all of its agencies, including some of its public corporations; (vi) the amount of government, private and philanthropic financial assistance for the reconstruction of Puerto Rico's critical infrastructure, which suffered catastrophic damages caused by hurricane María; (vii) the pace and magnitude of Puerto Rico's economic recovery; (viii) the potential impact of damages from future hurricanes and natural disasters in Puerto Rico; (ix) the fiscal and monetary policies of the federal government and its agencies; (x) changes in federal bank regulatory and supervisory policies, including required levels of capital; (xi) the relative strength or weakness of the commercial and consumer credit sectors and the real estate market in Puerto Rico; (xii) the performance of the stock and bond markets; (xiii) competition in the financial services industry; and (xiv) possible legislative, tax or regulatory changes.

For a discussion of such factors and certain risks and uncertainties to which OFG is subject, see OFG's annual report on Form 10-K for the year ended December 31, 2018, as well as its other filings with the U.S. Securities and Exchange Commission. Other than to the extent required by applicable law, including the requirements of applicable securities laws, OFG assumes no obligation to update any forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements.

About OFG Bancorp

Now in its 55th year in business, OFG Bancorp is a diversified financial holding company that operates under U.S. and Puerto Rico banking laws and regulations. Its three principal subsidiaries, Oriental Bank, Oriental Financial Services and Oriental Insurance, provide a wide range of retail and commercial banking, lending and wealth management products, services and technology, primarily in Puerto Rico. Visit us at www.ofgbancorp.com.

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Contacts

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OFG Bancorp
Financial Supplement

The information contained in this Financial Supplement is preliminary and based on data available at the time of the earnings presentation, and investors should refer to our June 30, 2019 Quarterly Report on Form 10-Q once it is filed with the Securities and Exchange Commission.

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OFG Bancorp (NYSE: OFG)

Table 1: Financial and Statistical Summary - Consolidated

	2019	2019	2018	2018	2018	2019	2018
	2019	2019	2018	2018	2018	2019	2018
(Dollars in thousands, except per share data) (unaudited)	Q2	Q1	Q4	Q3	Q2	YTD	YTD
Earnings							
Net interest income	\$ 81,085	\$ 81,789	\$ 82,035	\$ 82,277	\$ 77,588	\$ 162,874	\$ 151,582
Non-interest income, net (core) (2)	18,074	17,553	19,260	18,446	18,394	35,627	36,633
Non-interest expense	51,452	52,152	51,719	50,941	52,300	103,604	104,421
Pre-provision net revenues (21)	52,581	47,293	54,574	49,956	43,991	99,874	84,378
Provision for loan and lease losses	17,705	12,249	11,300 (c)	14,601	14,747	29,954	30,207
Net income before income taxes	34,876	35,044	43,274	35,355	29,244	69,920	54,171
Income tax expense	10,897	11,574	18,530	12,255	9,595	22,471	17,605
Net income	\$ 23,979	\$ 23,470	\$ 24,744	\$ 23,100	\$ 19,649	\$ 47,449	\$ 36,566
Common Share Statistics							
Earnings per common share - basic (3)	\$ 0.44	\$ 0.43	\$ 0.47	\$ 0.45	\$ 0.36	\$ 0.86	\$ 0.67
Earnings per common share - diluted (4)	\$ 0.43	\$ 0.42	\$ 0.45	\$ 0.42	\$ 0.35	\$ 0.86	\$ 0.65
			(a)				
Average common shares outstanding	51,330	51,305	49,628	43,996	43,975	51,317	43,965
Average common shares outstanding and equivalents	51,680	51,626	51,602	51,464	51,226	51,652	51,157
			(b)				
Cash dividends per common share	\$ 0.07	\$ 0.07	\$ 0.07	\$ 0.06	\$ 0.06	\$ 0.14	\$ 0.12
Book value per common share (period end)	\$ 18.76	\$ 18.30	\$ 17.90	\$ 18.27	\$ 18.01	\$ 18.76	\$ 18.01
Tangible book value per common share (period end) (5)	\$ 17.03	\$ 16.56	\$ 16.15	\$ 16.23	\$ 15.96	\$ 17.03	\$ 15.96
			(a)				
Balance Sheet (Average Balances)							
Loans (6)	\$ 4,528,965	\$ 4,504,725	\$ 4,491,224	\$ 4,432,703	\$ 4,317,762	\$ 4,516,947	\$ 4,248,534
Interest-earning assets	6,060,819	6,152,202	6,230,027	6,116,644	5,951,906	6,106,868	5,847,255
Total assets	6,496,423	6,605,328	6,619,026	6,514,532	6,374,240	6,550,575	6,282,505
Total deposits	4,880,114	4,890,630	4,987,446	4,934,468	4,848,901	4,885,344	4,812,516
Interest-bearing deposits	3,782,211	3,791,083	3,866,842	3,854,642	3,766,611	3,786,624	3,761,786
Borrowings	459,802	562,152	543,920	503,268	462,646	510,694	407,554
Stockholders' equity	1,037,057	1,017,546	983,015	973,838	959,777	1,027,356	956,264
Common stockholders' equity	955,187	935,676	881,971	807,968	793,907	945,486	790,394
Performance Metrics							
Net interest margin (7)	5.37%	5.39%	5.22%	5.34%	5.23%	5.38%	5.23%
Return on average assets (8)	1.48%	1.42%	1.50%	1.42%	1.23%	1.45%	1.16%
Return on average tangible common stockholders' equity (9)	10.32%	10.32%	11.67% (a)	10.94%	9.20%	10.32%	8.47%
Efficiency ratio (10)	51.89%	52.50%	51.06%	50.58%	54.49%	52.19%	55.48%
Full-time equivalent employees, period end	1,417	1,394	1,392	1,365	1,354	1,417	1,354
Credit Quality Metrics							
Excluding acquired loans: (1)					\$		
Allowance for loan and lease losses	\$ 89,952	\$ 94,035	\$ 95,188	\$ 95,236	\$ 94,218	\$ 89,952	\$ 94,218
Allowance as a % of loans held for investment	2.35%	2.51%	2.54%	2.62%	2.66%	2.35%	2.66%
			(c)				
Net charge-offs	\$ 12,564	\$ 12,486	\$ 10,885	\$ 12,402	\$ 15,449	\$ 25,050	\$ 26,293
Net charge-off rate (11)	1.32%	1.33%	1.17%	1.37%	1.79%	1.11%	1.24%
Early delinquency rate (30 - 89 days past due)	3.51%	3.61%	3.34%	3.32%	3.07%	3.51%	3.07%
Total delinquency rate (30 days and over)	6.07%	6.33%	6.36%	6.19%	5.95%	6.07%	5.95%
Capital Ratios (Non-GAAP) (12)							
Leverage ratio	15.20%	14.64%	14.22% (a)	13.93%	13.92%	15.20%	13.92%
			(a)				
Common equity Tier 1 capital ratio	17.48%	17.09%	16.78%	14.38%	14.14%	17.48%	14.14%
Tier 1 risk-based capital ratio	19.87%	19.49%	19.20% (a)	18.55%	18.38%	19.87%	18.38%
			(a)				
Total risk-based capital ratio	21.14%	20.77%	20.48%	19.84%	19.67%	21.14%	19.67%
Tangible common equity ("TCE") ratio	13.71%	13.05%	12.76% (a)	10.88%	10.95%	13.71%	10.95%

(a) During the Q4 2018, the Company converted all of its outstanding 8.750% non-cumulative convertible perpetual preferred stock, series C into OFG Bancorp common stock. Each share of the 84,000 series C preferred stock was converted into 86.4225 shares of common stock.

(b) During the Q4 2018, the Company increased the regular cash dividend per common share to \$0.07 from \$0.06.

(c) During the Q4 2018, the Company received \$1.8 million proceeds from the sale of fully charged-off originated auto and consumer loans.

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OFG Bancorp (NYSE: OFG)

Table 2: Consolidated Statements of Operations

(Dollars in thousands, except per share data) (unaudited)	Quarter Ended				Six-Months Ended		
	June 30,	March 31,	December 31,	September 30,	June 30,	June 30,	
	2019	2019	2018	2018	2019	2018	
Interest income:							
Loans	(1)						
Non-acquired loans	\$ 72,978	\$ 71,298	\$ 70,747	\$ 68,387	\$ 62,710	\$ 144,276	\$ 121,014
Acquired BBVAPR loans	9,603	10,247	10,935	12,144	12,353	19,850	25,320
Acquired Eurobank loans	2,499	2,574	2,642	3,485	3,366	5,073	6,707
Total interest income from loans	85,080	84,119	84,324	84,016	78,429	169,199	153,041
Investment securities	9,175	10,591	10,782	10,121	9,577	19,766	18,135
Total interest income	94,255	94,710	95,106	94,137	88,006	188,965	171,176
Interest expense:							
Deposits							
Core deposits	7,465	6,214	6,396	5,877	5,517	13,679	10,929
Brokered deposits	2,526	2,835	3,003	2,728	2,134	5,361	4,020
Total deposits	9,991	9,049	9,399	8,605	7,651	19,040	14,949
Borrowings	3,179	3,872	3,672	3,255	2,767	7,051	4,645
Total interest expense	13,170	12,921	13,071	11,860	10,418	26,091	19,594
Net interest income	81,085	81,789	82,035	82,277	77,588	162,874	151,582
Provision for loan and lease losses, excluding acquired loans	(1) 8,481	11,333	10,842	13,420	12,835	19,814	27,793
Provision (recapture) for acquired BBVAPR loan and lease losses	(1) 7,446	(g) 1,567	(998) (b)	875	1,247	9,013	1,610
Provision for acquired Eurobank loan and lease losses	(1) 1,778	(g) (651)	(a) 1,456	306	665	1,127	804
Total provision for loan and lease losses, net	17,705	12,249	11,300	14,601	14,747	29,954	30,207
Net interest income after provision for loan and lease losses	63,380	69,540	70,735	67,676	62,841	132,920	121,375
Non-interest income:							
Banking service revenues	10,776	10,465	11,234	10,797	11,144	21,241	21,607
Wealth management revenues	6,669	5,882	7,246	6,407	6,262	12,551	12,281
Mortgage banking activities	629	1,206	780	1,242	988	1,835	2,745
Total banking and financial service revenues	18,074	17,553	19,260	18,446	18,394	35,627	36,633
Other income, net	4,874 (f)	103	4,998 (c)	174	309	4,977	584
Total non-interest income, net	22,948	17,656	24,258	18,620	18,703	40,604	37,217
Non-interest expense:							
Compensation and employee benefits	19,875	20,341	19,322	18,495	18,099	40,216	38,707
Occupancy, equipment and infrastructure costs	7,511	7,746	7,762	8,388	9,166	15,257	16,934
Net loss on sale of foreclosed real estate and other repossessed assets	21	1,070	1,834	1,210	392	1,091	1,618
General and administrative expenses	21,482	20,699	20,963	20,112	22,746	42,181	42,846
Total operating expenses	48,889	49,856	49,881	48,205	50,403	98,745	100,105
Credit related expenses	2,563	2,296	1,838	2,736	1,897	4,859	4,316
Total non-interest expense	51,452	52,152	51,719	50,941	52,300	103,604	104,421
Income before income taxes	34,876	35,044	43,274	35,355	29,244	69,920	54,171
Income tax expense	10,897	11,574	18,530	12,255	9,595	22,471	17,605
Net income	23,979	23,470	24,744	23,100	19,649	47,449	36,566
Less: dividends on preferred stock							
Convertible preferred stock	-	-	- (e)	(1,838)	(1,837)	-	(3,675)
Other preferred stock	(1,628)	(1,628)	(1,628)	(1,628)	(1,628)	(3,256)	(3,255)
Net income available to common shareholders	\$ 22,351	\$ 21,842	\$ 23,116	\$ 19,634	\$ 16,184	\$ 44,193	\$ 29,636

(a) During the 1Q 2019, the provision for acquired Eurobank loans and leases reflected better cashflows than expected.

(b) During the 4Q 2018, the provision for acquired BBVAPR loans reflected better cashflows than expected.

(c) During the 4Q 2018, the Company received a \$5.0 million payment from the insurance company for Hurricane María impact on the Bank's operations.

(d) During the 4Q 2018, the Company recognized an aggregate amount of \$4.1 million income tax expense as a result of the Changes in Puerto Rico Tax Legislation, mainly driven by a reduction of the DTA since Regular Corporate Tax Rate changes from 39% to 37.5%.

(e) During the Q4 2018, the Company converted of all of its outstanding 8.750% non-cumulative convertible perpetual preferred stock, series C into OFG Bancorp common stock. Each share of the 84,000 series C preferred stock was converted into 86.4225 shares of common stock.

(f) During Q2 2019, the Company sold \$350 million available-for-sale mortgage-backed securities and recognized a gain in the sale of \$4.8 million.

(g) During Q2 2019, the Company adjusted to fair value several mortgage loans accounted under ASC 310-30, which are expected to be sold during 2019, increasing the provision by \$8.8 million.

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OFG Bancorp (NYSE: OFG)

Table 3: Consolidated Statements of Financial Condition

	June 30, 2019	March 31, 2019	December 31, 2018	September 30, 2018	June 30, 2018
(Dollars in thousands) (unaudited)					
Cash and cash equivalents	\$ 677,430	\$ 509,023	\$ 450,063	\$ 546,780	\$ 378,365
Investments:					
Trading securities	412	381	360	405	418
Investment securities available-for-sale, at fair value, with amortized cost of \$860,911 (March 31, 2019 - \$1,248,750; December 31, 2018 - \$854,511; September 30, 2018 - \$872,895; June 30, 2018 - \$890,308)					
Mortgage-backed securities	843,333 (d)	1,225,225 (a)	827,564	834,538	855,686
Other investment securities	14,100	14,244	14,293	14,014	16,655
Total investment securities available-for-sale	857,433	1,239,469	841,857	848,552	872,341
Mortgage-backed securities held-to-maturity, at amortized cost (fair value at December 31, 2018 - \$410,353; September 30, 2018 - \$425,066; June 30, 2018 - \$447,947; March 31, 2018 - \$467,980)			(a)		
Federal Home Loan Bank (FHLB) stock, at cost	12,821	12,800	12,644	12,461	14,919
Other investments	3	3	3	3	3
Total investments	870,669	1,252,653	1,279,604	1,306,100	1,353,108
Loans, net	4,474,497	4,401,401	4,431,594	4,352,980	4,315,866
Other assets:					
Derivative assets	26	110	347	1,265	1,100
Prepaid expenses	11,903	7,830	10,283	13,461	11,127
Deferred tax asset, net	111,147	112,744	113,763	122,934	125,141
Foreclosed real estate and repossessed properties	32,016	34,439	36,754	42,014	46,035
Premises and equipment, net	71,001	69,017	68,892	67,762	66,174
Goodwill	86,069	86,069	86,069	86,069	86,069
Right of use assets	20,419	20,860 (b)	-	-	-
Accounts receivable and other assets	108,950	109,045	105,983	117,309	118,577
Total assets	\$ 6,464,127	\$ 6,603,191	\$ 6,583,352	\$ 6,656,674	\$ 6,501,562
Deposits:					
Demand deposits	\$ 2,219,911	\$ 2,218,186	\$ 2,191,802	\$ 2,304,067	\$ 2,176,935
Savings accounts	1,200,408	1,231,170	1,187,945	1,216,190	1,219,159
Time deposits	1,136,411	996,519	1,003,271	1,037,858	1,022,682
Brokered deposits	388,407 (d)	451,226	525,097	530,878	461,425
Total deposits	4,945,137	4,897,101	4,908,115	5,088,993	4,880,201
Borrowings:					
Securities sold under agreements to repurchase	240,324	431,566	455,508	378,237	387,770
Advances from FHLB and other borrowings	80,423	81,397	78,834	73,723	128,413
Subordinated capital notes	36,083	36,083	36,083	36,083	36,083
Total borrowings	356,830	549,046	570,425	488,043	552,266
Other liabilities:					
Derivative liabilities	985	439	333	622	679
Acceptances outstanding	23,610	25,791	16,937	28,682	30,578
Lease liability	22,179	22,618 (b)	-	-	-
Accrued expenses and other liabilities	70,512	87,004	87,665	80,448	80,019
Total liabilities	5,419,253	5,581,999	5,583,475	5,686,788	5,543,743
Stockholders' equity:					
Preferred stock	92,000	92,000	92,000 (c)	176,000	176,000
Common stock	59,885	59,885	59,885	52,626	52,626
Additional paid-in capital	620,368	619,828	619,381 (c)	542,078	541,734
Legal surplus	95,020	92,621	90,167	87,563	85,249
Retained earnings	284,458	268,101 (b)	253,040	236,120	221,441
Treasury stock, at cost	(103,171)	(103,196)	(103,633)	(103,706)	(103,969)
Accumulated other comprehensive (loss) income, net	(3,686)	(8,047)	(10,963)	(20,795)	(15,262)
Total stockholders' equity	1,044,874	1,021,192	999,877	969,886	957,819
Total liabilities and stockholders' equity	\$ 6,464,127	\$ 6,603,191	\$ 6,583,352	\$ 6,656,674	\$ 6,501,562

(a) On January 1, 2019, the Company adopted the Accounting Standard Update ("ASU") No. 2017-12 and reclassified all of its mortgage backed securities from the held-to-maturity portfolio into the available-for-sale portfolio.

(b) On January 1, 2019, the Company adopted the ASU No. 2016-02, under the effective date method, which requires lessees to recognize a right-of-use asset and related lease liability for lease classified as operating leases, prospectively.

(c) During Q4 2018, the Company converted of all of its outstanding 8.750% non-cumulative convertible perpetual preferred stock, series C into OFG Bancorp common stock. Each share of the 84,000 series C preferred stock was converted into 86.4225 shares of common stock.

(d) During Q2 2019, the Company sold \$350 million available-for-sale mortgage-backed securities and recognized a gain in the sale of \$4.8 million, resulting in the termination before maturity of \$191.2 million of securities sold under agreements to repurchase and in a reduction of \$62.8 million of brokered CDs.

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OFG Bancorp (NYSE: OFG)

Table 4: Information on Loan Portfolio and Production

	June 30, 2019	March 31, 2019	December 31, 2018	September 30, 2018	June 30, 2018
(Dollars in thousands) (unaudited)					
Non-acquired loans held for investment:					
Mortgage	\$ 635,616	\$ 651,423	\$ 668,809	\$ 667,224	\$ 678,259
Commercial	1,616,973	1,569,551	1,597,588	1,540,027	1,507,368
Consumer	356,110	350,543	348,980	345,399	339,341
Auto	1,218,070	1,167,482	1,129,695	1,084,912	1,014,664
	<u>3,826,769</u>	<u>3,738,999</u>	<u>3,745,072</u>	<u>3,637,562</u>	<u>3,539,632</u>
Less: Allowance for loan and lease losses	(89,952)	(94,035)	(95,188)	(95,236)	(94,218)
	<u>3,736,817</u>	<u>3,644,964</u>	<u>3,649,884</u>	<u>3,542,326</u>	<u>3,445,414</u>
Deferred loan costs, net	9,251	8,254	7,740	7,556	7,028
Total non-acquired loans held for investment, net	<u>3,746,068</u>	<u>3,653,218</u>	<u>3,657,624</u>	<u>3,549,882</u>	<u>3,452,442</u>
Acquired loans: (1)					
BBVAPR					
Accounted for under ASC 310-20					
Commercial	2,249	2,405	2,546	2,778	2,909
Consumer	21,966	22,768	23,988	24,914	25,736
Auto	996	2,336	4,435	7,494	11,283
	<u>25,211</u>	<u>27,509</u>	<u>30,969</u>	<u>35,186</u>	<u>39,928</u>
Less: Allowance for loan and lease losses	(1,685)	(1,968)	(2,062)	(2,350)	(2,726)
	<u>23,526</u>	<u>25,541</u>	<u>28,907</u>	<u>32,836</u>	<u>37,202</u>
Accounted for under ASC 310-30					
Mortgage	476,081	484,578	492,890	503,861	516,934
Commercial	169,481	176,908	182,319	190,178	223,853
Consumer	-	-	-	95	495
Auto	6,462	9,866	14,403	20,363	26,937
	<u>652,024</u>	<u>671,352</u>	<u>689,612</u>	<u>714,497</u>	<u>768,219</u>
Less: Allowance for loan and lease losses	(45,427)	(42,133)	(42,010)	(43,875)	(44,176)
	<u>606,597</u>	<u>629,219</u>	<u>647,602</u>	<u>670,622</u>	<u>724,043</u>
Total Acquired BBVAPR loans, net	<u>630,123</u>	<u>654,760</u>	<u>676,509</u>	<u>703,458</u>	<u>761,245</u>
Eurobank					
Accounted for under ASC 310-30					
Mortgage	61,920	62,649	63,392	64,785	65,637
Commercial	46,421	46,588	47,826	49,262	49,706
Consumer	867	856	846	895	935
	<u>109,208</u>	<u>110,093</u>	<u>112,064</u>	<u>114,942</u>	<u>116,278</u>
Less: Allowance for loan and lease losses	(25,578)	(24,352)	(24,971)	(24,281)	(24,314)
Total Acquired Eurobank loans, net	<u>83,630</u>	<u>85,741</u>	<u>87,093</u>	<u>90,661</u>	<u>91,964</u>
Total acquired loans, net	<u>713,753</u>	<u>740,501</u>	<u>763,602</u>	<u>794,119</u>	<u>853,209</u>
Total loans held for investment	<u>4,459,821</u>	<u>4,393,719</u>	<u>4,421,226</u>	<u>4,344,001</u>	<u>4,305,651</u>
Mortgage loans held for sale	<u>14,676</u>	<u>7,682</u>	<u>10,368</u>	<u>8,979</u>	<u>10,215</u>
Total loans, net	<u>\$ 4,474,497</u>	<u>\$ 4,401,401</u>	<u>\$ 4,431,594</u>	<u>\$ 4,352,980</u>	<u>\$ 4,315,866</u>
Loan Portfolio Summary:					
Loans held for investment:					
Mortgage	\$ 1,173,617	\$ 1,198,650	\$ 1,225,091	\$ 1,235,870	\$ 1,260,830
Commercial	1,835,124	1,795,452	1,830,279	1,782,245	1,783,836
Consumer	378,943	374,167	373,814	371,303	366,507
Auto	1,225,528	1,179,684	1,148,533	1,112,769	1,052,884
	<u>4,613,212</u>	<u>4,547,953</u>	<u>4,577,717</u>	<u>4,502,187</u>	<u>4,464,057</u>
Less: Allowance for loan and lease losses	(162,642)	(162,488)	(164,231)	(165,742)	(165,434)
	<u>4,450,570</u>	<u>4,385,465</u>	<u>4,413,486</u>	<u>4,336,445</u>	<u>4,298,623</u>
Deferred loan costs, net	9,251	8,254	7,740	7,556	7,028
Total loans held for investment, net	<u>4,459,821</u>	<u>4,393,719</u>	<u>4,421,226</u>	<u>4,344,001</u>	<u>4,305,651</u>
Mortgage loans held for sale	<u>14,676</u>	<u>7,682</u>	<u>10,368</u>	<u>8,979</u>	<u>10,215</u>
Total loans, net	<u>\$ 4,474,497</u>	<u>\$ 4,401,401</u>	<u>\$ 4,431,594</u>	<u>\$ 4,352,980</u>	<u>\$ 4,315,866</u>
(Dollars in thousands) (unaudited)					
	2019 Q2	2018 Q1	2018 Q4	2018 Q3	2018 Q2
Quarterly loan production (13)					
Mortgage	\$ 22,196	\$ 23,097	\$ 33,373	\$ 27,869	\$ 31,808
Commercial	64,079	60,485	92,088	105,346	127,200
US Loan Program	56,372	31,706	31,667	30,357	99,666
Consumer	47,662	40,877	42,055	42,995	42,317
Auto	136,263	120,199	123,770	140,390	131,103
Total	<u>\$ 326,572</u>	<u>\$ 276,364</u>	<u>\$ 322,953</u>	<u>\$ 346,957</u>	<u>\$ 432,094</u>

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OFG Bancorp (NYSE: OFG)

Table 5: Average Balances, Net Interest Income and Net Interest Margin

(Dollars in thousands) (unaudited)	2019 Q2			2019 Q1			2018 Q4			2018 Q3			2018 Q2		
	Average	Interest Income/ Expense	Yield/ Rate	Average	Interest Income/ Expense	Yield/ Rate	Average	Interest Income/ Expense	Yield/ Rate	Average	Interest Income/ Expense	Yield/ Rate	Average	Interest Income/ Expense	Yield/ Rate
	Balance			Balance			Balance			Balance			Balance		
Interest earning assets:															
Cash equivalents	\$ 481,115	\$ 2,904	2.42 %	\$ 388,578	2,368	2.47 %	\$ 434,701	2,572	2.35 %	\$ 327,268	1,676	2.03 %	\$ 289,227	1,242	1.72 %
Investment securities	1,050,739	6,271	2.39 %	1,258,899	8,223	2.61 %	1,304,102	8,210	2.52 %	1,356,673	8,445	2.49 %	1,344,917	8,335	2.48 %
Loans															
Non-acquired loans	3,800,037	72,979	7.70 %	3,763,069	71,298	7.68 %	3,706,560	70,747	7.57 %	3,614,453	68,387	7.51 %	3,449,631	62,710	7.29 %
Acquired BBVAPR loans	642,813	9,603	5.98 %	655,497	10,247	6.25 %	694,118	10,935	6.30 %	725,041	12,144	6.70 %	773,193	12,353	6.39 %
Acquired Eurobank loans	86,115	2,499	11.61 %	86,159	2,574	11.95 %	90,546	2,642	11.67 %	93,209	3,485	14.96 %	94,938	3,366	14.18 %
Total loans	4,528,965	85,081	7.54 %	4,504,725	84,119	7.57 %	4,491,224	84,324	7.45 %	4,432,703	84,016	7.52 %	4,317,762	78,429	7.29 %
Total interest-earning assets	\$ 6,060,819	\$ 94,256	6.24 %	\$ 6,152,202	\$ 94,710	6.24 %	\$ 6,230,027	\$ 95,106	6.06 %	\$ 6,116,644	\$ 94,137	6.11 %	\$ 5,951,906	\$ 88,006	5.93 %
Interest bearing liabilities:															
Deposits															
NOW accounts	\$ 1,124,670	\$ 1,730	0.62 %	\$ 1,119,612	\$ 1,454	0.53 %	\$ 1,109,795	\$ 1,432	0.51 %	\$ 1,096,023	\$ 1,196	0.43 %	\$ 1,052,465	\$ 968	0.37 %
Savings accounts	1,180,153	1,882	0.64 %	1,181,024	1,615	0.55 %	1,217,931	1,741	0.57 %	1,211,693	1,571	0.51 %	1,230,741	1,555	0.51 %
Time deposits	1,065,005	3,652	1.38 %	992,331	2,944	1.20 %	1,012,267	3,008	1.18 %	1,027,424	2,896	1.12 %	1,012,630	2,779	1.10 %
Brokered deposits	412,383	2,526	2.46 %	498,116	2,835	2.31 %	526,849	3,003	2.26 %	519,502	2,727	2.08 %	470,775	2,134	1.82 %
Total deposits	3,782,211	9,790	1.04 %	3,791,083	8,848	0.95 %	3,866,842	9,184	0.94 %	3,854,642	8,390	0.86 %	3,766,611	7,436	0.79 %
Non-interest bearing deposit accounts	1,097,903	-	-	1,099,547	-	-	1,120,604	-	-	1,079,826	-	-	1,082,290	-	-
Fair value premium amortization and core deposit intangible amortization	-	201	-	-	201	-	-	215	-	-	215	-	-	215	-
Total deposits	4,880,114	9,991	0.82 %	4,890,630	9,049	0.75 %	4,987,446	9,399	0.75 %	4,934,468	8,605	0.69 %	4,848,901	7,651	0.63 %
Borrowings															
Securities sold under agreements to repurchase	343,370	2,107	2.46 %	444,843	2,785	2.54 %	430,889	2,633	2.42 %	390,225	2,242	2.28 %	353,313	1,840	2.09 %
Advances from FHLB and other borrowings	80,349	559	2.79 %	81,226	563	2.81 %	76,948	536	2.76 %	76,960	517	2.67 %	73,250	448	2.45 %
Subordinated capital notes	36,083	514	5.71 %	36,083	524	5.89 %	36,083	503	5.53 %	36,083	496	5.45 %	36,083	479	5.32 %
Total borrowings	459,802	3,180	2.77 %	562,152	3,872	2.79 %	543,920	3,672	2.68 %	503,268	3,255	2.57 %	462,646	2,767	2.40 %
Total interest-bearing liabilities	\$ 5,339,916	\$ 13,171	0.99 %	\$ 5,452,782	\$ 12,921	0.96 %	\$ 5,531,366	\$ 13,071	0.94 %	\$ 5,437,736	\$ 11,860	0.87 %	\$ 5,311,547	\$ 10,418	0.79 %
Interest rate spread		\$ 81,085	5.25 %		\$ 81,789	5.28 %		\$ 82,035	5.12 %		\$ 82,277	5.24 %		\$ 77,588	5.14 %
Net interest margin			5.37 %			5.39 %			5.22 %			5.34 %			5.23 %
ASC 310-30 loan cost recoveries:															
Acquired BBVAPR loans	\$ 241			\$ 427			\$ 653			\$ 1,143			\$ 291		
Acquired Eurobank loans	189			110			123			829			533		
	\$ 430			\$ 537			\$ 776			\$ 1,973			\$ 824		
Adjusted excluding cost recoveries (Non-GAAP):															
Total interest-earning assets	\$ 6,060,819	\$ 93,826	6.21 %	\$ 6,152,202	\$ 94,173	6.21 %	\$ 6,230,027	\$ 94,330	6.01 %	\$ 6,116,644	\$ 92,165	5.98 %	\$ 5,951,906	\$ 87,182	5.88 %
Interest rate spread		\$ 80,655	5.22 %		\$ 81,252	5.25 %		\$ 81,259	5.07 %		\$ 80,305	5.11 %		\$ 76,764	5.09 %
Net interest margin			5.34 %			5.36 %			5.17 %			5.21 %			5.17 %

Table 5: Average Balances, Net Interest Income and Net Interest Margin (Continued)

(Dollars in thousands) (unaudited)	2019 YTD			2018 YTD		
	Average Balance	Interest Income/Expense	Yield/Rate	Average Balance	Interest Income/Expense	Yield/Rate
Interest earning assets:						
Cash equivalents	\$ 435,102	\$ 5,271	2.44 %	\$ 306,366	\$ 2,449	1.61 %
Investment securities	1,154,819	14,494	2.51 %	1,292,355	15,686	2.43 %
Loans						
Non-acquired loans	3,781,661	144,277	7.69 %	3,366,035	121,014	7.25 %
Acquired BBVAPR loans	649,149	19,850	6.12 %	786,196	25,320	6.44 %
Acquired Eurobank loans	86,137	5,073	11.78 %	96,303	6,707	13.93 %
Total loans	4,516,947	169,200	7.55 %	4,248,534	153,041	7.26 %
Total interest-earning assets	\$ 6,106,868	\$ 188,965	6.24 %	\$ 5,847,255	\$ 171,176	5.90 %
Interest bearing liabilities:						
Deposits						
NOW accounts	\$ 1,122,155	\$ 3,183	0.57 %	\$ 1,055,779	\$ 1,867	0.36 %
Savings accounts	1,180,586	3,496	0.60 %	1,218,488	3,052	0.51 %
Time deposits	1,028,870	6,598	1.29 %	1,018,801	5,580	1.10 %
Brokered deposits	455,013	5,362	2.38 %	468,718	4,020	1.73 %
	3,786,624	18,639	0.99 %	3,761,786	14,519	0.78 %
Non-interest bearing deposit accounts	1,098,720	-	-	1,050,730	-	-
Fair value premium amortization and core deposit intangible amortization	-	401	-	-	429	-
Total deposits	4,885,344	19,040	0.79 %	4,812,516	14,948	0.63 %
Borrowings						
Securities sold under agreements to repurchase	393,826	4,892	2.50 %	302,728	2,919	1.94 %
Advances from FHLB and other borrowings	80,785	1,121	2.80 %	68,743	822	2.41 %
Subordinated capital notes	36,083	1,038	5.80 %	36,083	905	5.06 %
Total borrowings	510,694	7,051	2.78 %	407,554	4,646	2.30 %
Total interest-bearing liabilities	\$ 5,396,038	\$ 26,091	0.98 %	\$ 5,220,070	\$ 19,594	0.76 %
Interest rate spread		\$ 162,874	5.26 %		\$ 151,582	5.14 %
Net interest margin			5.38 %			5.23 %
ASC 310-30 loan cost recoveries:						
Acquired BBVAPR loans		\$ 668			409	
Acquired Eurobank loans		299			922	
		\$ 967			\$ 1,332	
Adjusted excluding cost recoveries (Non-GAAP):						
Total interest-earning assets	\$ 6,106,868	\$ 187,998	6.21 %	\$ 5,847,255	\$ 169,844	5.86 %
Interest rate spread		\$ 161,907	5.23 %		\$ 150,250	5.10 %
Net interest margin			5.35 %			5.18 %

Table 6: Loan Information and Performance Statistics (Excluding Acquired Loans) (1)

(Dollars in thousands) (unaudited)	2019 Q2	2019 Q1	2018 Q4	2018 Q3	2018 Q2
Net Charge-offs					
Mortgage:					
Charge-offs	\$ 604	\$ 587	\$ 1,570	\$ 1,429	\$ 1,328
Recoveries	(316)	(287)	(128)	(139)	(466)
Total mortgage	288	300	1,442	1,290	862
Commercial:					
Charge-offs	2,146	1,086	386	3,249	1,998
Recoveries	(177)	(147)	(126)	(119)	(227)
Total commercial	1,969	939	260	3,130	1,771
Consumer:					
Charge-offs	4,839	4,121	4,191	4,591	4,588
Recoveries	(327)	(263)	(1,000)	(278)	(240)
Total consumer	4,512	3,858	3,191	4,313	4,348
Auto:					
Charge-offs	10,672	11,371	10,843	9,111	13,748
Recoveries	(4,877)	(3,982)	(4,851)	(5,442)	(5,280)
Total auto	5,795	7,389	5,992	3,669	8,468
Total	<u>\$ 12,564</u>	<u>\$ 12,486</u>	<u>\$ 10,885</u>	<u>\$ 12,402</u>	<u>\$ 15,449</u>
Net Charge-off Rates					
Mortgage	0.18%	0.18%	0.86%	0.76%	0.50%
Commercial	0.50%	0.24%	0.07%	0.83%	0.50%
Consumer	4.87%	4.20%	3.49%	4.77%	4.88%
Auto	1.93%	2.54%	2.14%	1.39%	3.39%
Total	<u>1.32%</u>	<u>1.33%</u>	<u>1.17%</u>	<u>1.37%</u>	<u>1.79%</u>
Average Loans Held For Investment					
Mortgage	\$ 647,254	\$ 649,408	\$ 673,476	\$ 682,202	\$ 682,890
Commercial	1,584,363	1,584,246	1,546,166	1,512,661	1,410,300
Consumer	370,461	367,262	365,795	361,456	356,413
Auto	1,197,959	1,162,153	1,121,123	1,058,134	1,000,028
Total	<u>\$ 3,800,037</u>	<u>\$ 3,763,069</u>	<u>\$ 3,706,560</u>	<u>\$ 3,614,453</u>	<u>\$ 3,449,631</u>

Table 6: Loan Information and Performance Statistics (Excluding Acquired Loans) (Continued) (1)

(Dollars in thousands) (unaudited)	2019 Q2	2019 Q1	2018 Q4	2018 Q3	2018 Q2
Early Delinquency (30 - 89 days past due)					
Mortgage	\$ 24,303	\$ 26,775	\$ 26,150	\$ 25,285	\$ 26,132
Commercial	2,738 (a)	12,825	5,568	6,871	9,699
Consumer	8,617	7,795	7,285	6,661	7,063
Auto	98,625	87,500	86,039	81,828	65,823
Total	\$ 134,283	\$ 134,895	\$ 125,042	\$ 120,645	\$ 108,717
Early Delinquency Rates (30 - 89 days past due)					
Mortgage	3.82%	4.11%	3.91%	3.79%	3.85%
Commercial	0.17%	0.82%	0.35%	0.45%	0.64%
Consumer	2.42%	2.22%	2.09%	1.93%	2.08%
Auto	8.10%	7.49%	7.62%	7.54%	6.49%
Total	3.51%	3.61%	3.34%	3.32%	3.07%
Total Delinquency (30 days and over past due)					
Mortgage:					
Traditional, Non traditional, and Loans under Loss Mitigation	\$ 70,364	\$ 78,560	\$ 82,404	\$ 83,966	\$ 83,707
GNMA's buy-back option program	11,675	12,942	19,721	13,325	14,521
Total mortgage	82,039	91,502	102,125	97,291	98,228
Commercial	28,762 (a)	35,737	27,423	25,191	26,269
Consumer	10,817	9,873	8,983	8,530	9,095
Auto	110,646	99,663	99,533	93,976	76,924
Total	\$ 232,264	\$ 236,775	\$ 238,064	\$ 224,988	\$ 210,516
Total Delinquency Rates (30 days and over past due)					
Mortgage:					
Traditional, Non traditional, and Loans under Loss Mitigation	11.07%	12.06%	12.32%	12.58%	12.34%
GNMA's buy-back option program	1.84%	1.99%	2.95%	2.00%	2.14%
Total mortgage	12.91%	14.05%	15.27%	14.58%	14.48%
Commercial	1.78%	2.28%	1.72%	1.64%	1.74%
Consumer	3.04%	2.82%	2.57%	2.47%	2.68%
Auto	9.08%	8.54%	8.81%	8.66%	7.58%
Total	6.07%	6.33%	6.36%	6.19%	5.95%
Nonperforming Assets (14)					
Mortgage	\$ 53,534	\$ 59,665	\$ 63,717	\$ 67,236	\$ 67,002
Commercial	44,617 (a)	50,376	42,456	42,807	47,451
Consumer	2,208	3,971	3,354	3,116	2,826
Auto	12,024	12,163	13,494	12,185	11,141
Total nonperforming loans	112,383	126,175	123,021	125,344	128,420
Foreclosed real estate	10,954	10,011	9,571	10,295	12,186
Other repossessed assets	2,507	3,574	2,986	4,146	5,483
Total nonperforming assets	\$ 125,844	\$ 139,760	\$ 135,578	\$ 139,785	\$ 146,089
Nonperforming Loan Rates					
Mortgage	8.42%	9.16%	9.53%	10.08%	9.88%
Commercial	2.76%	3.21%	2.66%	2.78%	3.15%
Consumer	0.62%	1.13%	0.96%	0.90%	0.83%
Auto	0.99%	1.04%	1.19%	1.12%	1.10%
Total loans	2.94%	3.37%	3.28%	3.45%	3.63%

Table 7: Allowance for Loan and Lease Losses

(Dollars in thousands) (unaudited)	Quarter Ended June 30, 2019				
	Mortgage	Commercial	Consumer	Auto	Total
Non-acquired loans					
Balance at beginning of period	\$ 16,689	\$ 32,154	\$ 16,085	\$ 29,107	\$ 94,035
(Recapture) provision for loan and lease losses, net	(1,040)	(951)	4,258	6,214	8,481
Charge-offs	(604)	(2,146)	(4,839)	(10,672)	(18,261)
Recoveries	316	177	327	4,877	5,697
Balance at end of period	\$ 15,361	\$ 29,234	\$ 15,831	\$ 29,526	\$ 89,952
Allowance coverage ratio	2.42%	1.81%	4.45%	2.42%	2.35%
Acquired loans					
Acquired BBVAPR loans:					
Acquired loans accounted for under ASC 310-20					
Balance at beginning of period		\$ 32	\$ 1,869	\$ 67	\$ 1,968
(Recapture) provision for loan and lease losses, net		77	103	(45)	135
Charge-offs		(80)	(433)	(56)	(569)
Recoveries		2	78	71	151
Balance at end of period		\$ 31	\$ 1,617	\$ 37	\$ 1,685
Acquired loans accounted for under ASC 310-30					
Balance at beginning of period	\$ 17,901	\$ 20,733	\$ -	\$ 3,499	\$ 42,133
Provision (recapture) for loan and lease losses, net	7,390	(79)	-	-	7,311
Allowance de-recognition	(83)	(3,571)	-	(363)	(4,017)
Balance at end of period	\$ 25,208	\$ 17,083	\$ -	\$ 3,136	\$ 45,427
Acquired Eurobank loans:					
Balance at beginning of period	\$ 15,110	\$ 9,242	\$ -	\$ -	\$ 24,352
Provision (recapture) for loan and lease losses, net	2,502	(724)	-	-	1,778
Allowance de-recognition	(399)	(153)	-	-	(552)
Balance at end of period	\$ 17,213	\$ 8,365	\$ -	\$ -	\$ 25,578
Total acquired loans					
Balance at beginning of period	\$ 33,011	\$ 30,007	\$ 1,869	\$ 3,566	\$ 68,453
Provision (recapture) for loan and lease losses, net	9,892	(726)	103	(45)	9,224
Charge-offs	-	(80)	(433)	(56)	(569)
Recoveries	-	2	78	71	151
Allowance de-recognition	(482)	(3,724)	-	(363)	(4,569)
Balance at end of period	\$ 42,421	\$ 25,479	\$ 1,617	\$ 3,173	\$ 72,690

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Table 8: Accretable Yield on Loans Accounted for Under ASC 310-30 (Loans Acquired with Deteriorated Credit Quality, including those by Analogy)

	Quarter Ended June 30, 2019					
(Dollars in thousands) (unaudited)	Mortgage	Commercial	Construction	Auto	Consumer	Total
Acctable Yield and Non-Acctable Discount						
Acquired BBVAPR loans:						
Acctable Yield						
Balance at beginning of period	\$ 226,908	\$ 34,737	\$ 2,642	\$ 180	\$ 427	\$ 264,894
Accretion	(6,115)	(1,718)	(770)	(139)	(190)	(8,932)
Change in expected cash flows	-	1,368	7	8	190	1,573
Transfers (to) from non-acctable discount	(3,243)	(1,795)	167	(6)	(139)	(5,016)
Balance at end of period	\$ 217,550	\$ 32,592	\$ 2,046	\$ 43	\$ 288	\$ 252,519
Non-Acctable Discount						
Balance at beginning of period	\$ 290,100	\$ 2,088	\$ 7,823	\$ 24,056	\$ 18,835	\$ 342,902
Change in actual and expected cash flows	(1,085)	(692)	57	21	(164)	(1,863)
Transfers from (to) acctable yield	3,243	1,795	(167)	6	139	5,016
Balance at end of period	\$ 292,258	\$ 3,191	\$ 7,713	\$ 24,083	\$ 18,810	\$ 346,055
	Loans Secured by 1-4 Family Residential Properties	Commercial and Other Construction	Construction & Development Secured by 1-4 Family Residential Properties	Leasing	Consumer	Total
Acquired Eurobank loans:						
Acctable Yield						
Balance at beginning of period	\$ 36,368	\$ 2,260	\$ 654	\$ -	\$ -	\$ 39,282
Accretion	(1,280)	(1,199)	-	(3)	(17)	(2,499)
Change in expected cash flows	30	910	-	(10)	31	961
Transfers (to) from non-acctable discount	817	(115)	(51)	13	(14)	650
Balance at end of period	\$ 35,935	\$ 1,856	\$ 603	\$ -	\$ -	\$ 38,394
Non-Acctable Discount						
Balance at beginning of period	\$ 875	\$ -	\$ 1,551	\$ -	\$ 116	\$ 2,542
Change in actual and expected cash flows	21	(115)	-	13	(12)	(93)
Transfers from (to) acctable yield	(817)	115	51	(13)	14	(650)
Balance at end of period	\$ 79	\$ -	\$ 1,602	\$ -	\$ 118	\$ 1,799

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Table 9: Reconciliation of GAAP to Non-GAAP Measures and Calculation of Regulatory Capital

In addition to disclosing required regulatory capital measures, we also report certain non-GAAP capital measures that management uses in assessing its capital adequacy. These non-GAAP measures include tangible common equity ("TCE") and TCE ratio. The table below provides the details of the calculation of our regulatory capital and non-GAAP capital measures. While our non-GAAP capital measures are widely used by investors, analysts and bank regulatory agencies to assess the capital position of financial services companies, they may not be comparable to similarly titled measures reported by other companies.

(Dollars in thousands) (unaudited)	2019 Q2	2019 Q1	2018 Q4	2018 Q3	2018 Q2
Stockholders' Equity to Non-GAAP Tangible Common Equity					
Total stockholders' equity	\$ 1,044,874	\$ 1,021,192	\$ 999,877	\$ 969,886	\$ 957,819
Less: Intangible assets	(88,852)	(89,145)	(89,437)	(89,767)	(90,097)
Noncumulative perpetual preferred stock	(92,000)	(92,000)	(92,000)	(176,000)	(176,000)
Noncumulative perpetual preferred stock issuance costs	10,130	10,130	10,130	10,130	10,130
Tangible common equity	<u>\$ 874,152</u>	<u>\$ 850,177</u>	<u>\$ 828,570</u>	<u>\$ 714,249</u>	<u>\$ 701,852</u>
Common stock outstanding at end of period	51,330	51,328	51,294	44,006	43,983
Tangible book value (Non-GAAP)	<u>\$ 17.03</u>	<u>\$ 16.56</u>	<u>\$ 16.15</u>	<u>\$ 16.23</u>	<u>\$ 15.96</u>
Total Assets to Tangible Assets					
Total assets	\$ 6,464,127	\$ 6,603,191	\$ 6,583,352	\$ 6,656,674	\$ 6,501,562
Less: Intangible assets	(88,852)	(89,145)	(89,437)	(89,767)	(90,097)
Tangible assets (Non-GAAP)	<u>\$ 6,375,275</u>	<u>\$ 6,514,046</u>	<u>\$ 6,493,915</u>	<u>\$ 6,566,907</u>	<u>\$ 6,411,465</u>
Non-GAAP TCE Ratio					
Tangible common equity	\$ 874,152	\$ 850,177	\$ 828,570	\$ 714,249	\$ 701,852
Tangible assets	6,375,275	6,514,046	6,493,915	6,566,907	6,411,465
TCE ratio	13.71%	13.05%	12.76%	10.88%	10.95%
Average Equity to Non-GAAP Average Tangible Common Equity					
Average total stockholders' equity	\$ 1,037,057	\$ 1,017,546	\$ 983,015	\$ 973,838	\$ 959,777
Less: Average noncumulative perpetual preferred stock	(92,000)	(92,000)	(111,174)	(176,000)	(176,000)
Average noncumulative perpetual preferred stock issuance costs	10,130	10,130	10,130	10,130	10,130
Average total common stockholders' equity	<u>\$ 955,187</u>	<u>\$ 935,676</u>	<u>\$ 881,971</u>	<u>\$ 807,968</u>	<u>\$ 793,907</u>
Less: Average intangible assets	(88,995)	(89,291)	(89,580)	(89,933)	(90,272)
Average tangible common equity	<u>\$ 866,192</u>	<u>\$ 846,385</u>	<u>\$ 792,391</u>	<u>\$ 718,035</u>	<u>\$ 703,635</u>

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Table 9: Reconciliation of GAAP to Non-GAAP Measures and Calculation of Regulatory Capital Measures (Continued)

	BASEL III Standardized				
	2019 Q2	2019 Q1	2018 Q4	2018 Q3	2018 Q2
(Dollars in thousands) (unaudited)					
Regulatory Capital Metrics					
Common equity Tier 1 capital	\$ 855,667	\$ 832,923	\$ 811,708	\$ 690,937	\$ 669,922
Tier 1 capital	972,537	949,793	928,578	891,807	870,792
Total risk-based capital (15)	1,035,109	1,012,112	990,500	953,543	931,606
Risk-weighted assets	4,895,441	4,872,807	4,837,214	4,806,348	4,737,529
Regulatory Capital Ratios					
Common equity Tier 1 capital ratio (16)	17.48%	17.09%	16.78%	14.38%	14.14%
Tier 1 risk-based capital ratio (17)	19.87%	19.49%	19.20%	18.55%	18.38%
Total risk-based capital ratio (18)	21.14%	20.77%	20.48%	19.84%	19.67%
Leverage ratio (19)	15.20%	14.64%	14.22%	13.93%	13.92%
Common Equity Tier 1 Capital Ratio Under Basel III Standardized Approach					
Total stockholders' equity	\$ 1,044,874	\$ 1,021,192	\$ 999,877	\$ 969,886	\$ 957,819
Less: Noncumulative perpetual preferred stock	(92,000)	(92,000)	(92,000)	(176,000)	(176,000)
Noncumulative perpetual preferred stock issuance costs	10,130	10,130	10,130	10,130	10,130
Unrealized gains on available-for-sale securities, net of income tax	3,087	7,841	10,972	21,187	15,518
Unrealized losses on cash flow hedges, net of income tax	599	206	(9)	(392)	(256)
	966,690	947,369	928,970	824,811	807,211
Less: Disallowed goodwill	(86,069)	(86,069)	(86,069)	(86,069)	(86,069)
Disallowed other intangible assets, net (20)	(1,739)	(1,922)	(2,105)	(2,256)	(2,457)
Disallowed deferred tax assets, net (20)	(23,215)	(26,455)	(29,088)	(45,549)	(48,763)
Common equity Tier 1 capital	855,667	832,923	811,708	690,937	669,922
Plus: Qualifying noncumulative perpetual preferred stock	92,000	92,000	92,000	176,000	176,000
Qualifying noncumulative perpetual preferred stock issuance costs	(10,130)	(10,130)	(10,130)	(10,130)	(10,130)
Subordinated capital notes	35,000	35,000	35,000	35,000	35,000
Tier 1 capital	972,537	949,793	928,578	891,807	870,792
Plus tier 2 capital: Qualifying allowance for loan and lease losses	62,572	62,319	61,922	61,736	60,814
Total risk-based capital	\$ 1,035,109	\$ 1,012,112	\$ 990,500	\$ 953,543	\$ 931,606

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Table 10: Notes to Financial Summary, Selected Metrics, Loans, and Consolidated Financial Statements (Tables 1 - 9)

- (1) We use the term "acquired loans" to refer to loans acquired from the BBVAPR acquisition (December 18, 2012) and loans acquired in the Eurobank FDIC-Assisted acquisition (April 30, 2010), recorded at fair value at acquisition. The majority of these loans acquired are subsequently accounted for based on estimated cash flows expected to be collected over the life of the loans (under the accounting standard known as ASC 310-30). Because the guidance takes into consideration future credit losses expected to be incurred over the life of the loans, there are no charge-offs or an allowance associated with this loans unless the estimated cash flows expected to be collected decrease subsequent to acquisition. In addition, these loans are not classified as delinquent or nonperforming even though the customer may be contractually past due because we expect that we will fully collect the carrying value of these loans. Acquired loans also include loans acquired in the BBVAPR acquisition that were accounted for under the provisions of ASC 310-20, which at the end of the reporting period still have unamortized premium or discount. The fair value of these loans already include a credit mark for losses estimated on these loans. The allowance for loan and lease losses for these loans considers such marks applied. The accounting and classification of these loans may significantly alter some of our reported credit quality metrics. We therefore supplement certain reported credit quality metrics with metrics adjusted to exclude the impact of these acquired loans.
- (2) Total banking and financial service revenues.
- (3) Calculated based on net income available to common shareholders divided by average common shares outstanding for the period.
- (4) Calculated based on net income available to common shareholders plus the preferred dividends on the convertible preferred stock, divided by total average common shares outstanding and equivalents for the period as if converted.
- (5) Tangible book value per common share is a non-GAAP measure calculated based on tangible common equity divided by common shares outstanding. See "Table 9: Reconciliation of GAAP to Non-GAAP Measures and Calculation of Regulatory Capital Measures" for additional information.
- (6) Information includes all loans held for investment, including all acquired loans. Acquired loans, including those accounted for under ASC 310-30, are disclosed at carrying amount.
- (7) Calculated based on annualized net interest income for the period divided by average interest-earning assets for the period.
- (8) Calculated based on annualized income, net of tax, for the period divided by average total assets for the period.
- (9) Calculated based on annualized income available to common shareholders for the period divided by average tangible common equity for the period.
- (10) Calculated based on non-interest expense for the period divided by total net interest income and total banking and financial services revenues for the period.
- (11) Calculated based on annualized net charge-offs for the period divided by average loans held for investment for the period.
- (12) Non-GAAP ratios. See "Table 9: Reconciliation of GAAP to Non-GAAP Measures and Calculation of Regulatory Capital Measures" for information on the calculation of each of these ratios.
- (13) Production of new loans (excluding renewals).
- (14) Loans accounted for under ASC 310-30 (loans acquired with deteriorated credit quality, including those by analogy), including Eurobank acquired loans, are considered to be performing due to the application of the accretion method, in which these loans will accrete interest income over the remaining life of the loans using estimated cash flow analyses. Therefore, they are not included as non-performing loans.
- (15) Total risk-based capital equals the sum of Tier 1 capital and Tier 2 capital.
- (16) Common equity Tier 1 capital ratio is a regulatory capital measure calculated based on Common equity Tier 1 capital divided by risk-weighted assets.
- (17) Tier 1 risk-based capital ratio is a regulatory capital measure calculated based on Tier 1 capital divided by risk-weighted assets.
- (18) Total risk-based capital ratio is a regulatory capital measure calculated based on Total risk-based capital divided by risk-weighted assets.
- (19) Leverage capital ratio is a regulatory capital measure calculated based on Tier 1 capital divided by average assets, after certain adjustments.
- (20) Amounts based on transition provisions for regulatory capital deductions and adjustments of 80% for 2019 and 2018.
- (21) Pre-provision net revenues is a non-GAAP measure calculated based on net interest income plus total non-interest income, net, less total non-interest expenses for the period.

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